## AT IBS SERVICE IS PARAMOUNT

### **Background:**

Founded in 1977, IBS is family owned and operated by CEO and President, Jack and Linda Butcher, IBS, Inc. was founded and has grown on the principle of excellence of service both to our customers and employees. At IBS, business is conducted on a highly ethical plane. The success and growth of our company is dependent upon a profitable operation, however, the good and welfare of our customers and employees will never be sacrificed to the profit motive.

### The Future:

IBS, Inc. will always make excellence of service to our customers our primary concern, and will never compromise the quality of our products for the sake of expediency. We are dedicated to investing in breakthrough labor saving products, and the continual improvement of the services we provide. IBS plans a constant expansion of our business because of our faith in God, our personnel, and in the future of the United States.

### **Our Commitment:**

Our goal is to provide 100% customer satisfaction! We will continue to partner with our customers to achieve maximum

efficiency in their maintenance operation by offering expert labor saving solutions designed to reduce maintenance costs, down time, and improve efficiency. Our highly trained sales force, warehouse and staff are committed to accuracy, consistency, and expediency.

### We Specialize in Turning Maintenance Departments into Profit Centers

Our Distribution Center houses more than 20,000 of our 30,000 items, which means that better than 97% of all orders are shipped complete within 36 hours of receipt. This high level of efficiency is proof of our commitment that orders will be written, entered, picked, packaged, shipped and billed accurately to ensure that our customers have the products they need, when they need them.

### **Quality Products:**

The IBS product line is built with maintenance in mind. We distribute more than 30,000 items for use in maintenance and repair operations. Our product lines include Maintenance Magic Aerosol Spray Tools, Hi-Alloy Abrasives and Cutting Tools,

Vinculum<sup>TM</sup> Welding Alloys, brass, hydraulic and steel fittings for pipe and hose, electrical and battery terminals, Metalink<sup>TM</sup> Epoxies and Polymers for metal maintenance, adhesives, sealants, anchoring systems, automotive parts, Pro-Coat High Solids Paints, pipe and concrete repair systems, fastening systems of all kinds, safety supplies, and spill response along with custom assortments and storage systems.

### **Our Customers:**

We are proud to serve the maintenance (MRO) needs of the automotive industry, agriculture and farming, buildings and grounds, construction, heavy equipment dealers, manufacturing plants, military, mining, municipalities and public utilities, transportation and fleet industries.

### **Personalized Service:**

Our sales team is trained to demonstrate solutions. Custom inventory management programs reduce down time due to out-of-stocks, lower inventory costs, and free our customers to focus on their operations.



### SPECIALTY PRODUCTS FOR MAINTENANCE & REPAIR

740 Clay St. N.W. • Auburn, WA 98001 • P.O. Box 1717 • Auburn, WA 98071-1717 Seattle (253) 804-8666 • Tacoma (253) 952-5059 • Toll Free 1-800-678-1906 FAX 253-804-8665 • WEB: www.industrialbolt.com • E-MAIL: info@industrialbolt.com

# PROFIT-CENTERED MAINTENANCE SUPPLY SYSTEM

- Engineered Storage Systems
- Single Sourcing
- Low in-place costs
- Obsolescence guarantee
- FREE Bins & Cabinets

### **ABRASIVES**

Featuring IBS Hi-Alloy

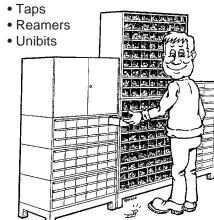
- Bristle Discs
- Cut-Off Wheels
- Flap Wheels
- Flex Flaps & Mini Flaps
- Grinding Wheels
- Mounted Points
- Power Flaps
- Resin Fiber Discs

### ANCHORING SYSTEMS

- Masonry Anchors
- Metalink Epoxies
- Wall Anchors
- Rivets
  - Blind (Pop)
  - Multi-Grip
  - Tri-Fold

### **CUTTING TOOLS**

- Burs
- Blades
- Draps
- Nitro-Carb Drill Bits



### **AUTOMOTIVE**

- Clips
- Clamps
- Fasteners
- Springs

### **ELECTRICAL**

- Battery Terminals
- Bulbs
- Fuses
- Fusion Terminals
- Moisture Proof Connectors
  - Solder & Seal
  - Crimp & Seal
  - Multilink
- Nylon Ties
- Shrink Tubing
- Tapes
- Wire
- Wire Terminals

### **FASTENERS**

Hi-Alloy Fastening Systems
Threaded Fasteners in:

- Alloy
- Metric
- Stainless Steel

### FITTINGS & HOSE

- Brass
- Steel

### **METALINK**

Epoxies and Polymers for Metal Maintenance & Repair

- Brushable Ceramic
- CLEAR 5 minute anchoring epoxy
- Concrete Patch, Sealer & Primer
- FAS-STEEL 4 steel epoxy
- Machinable Repair w/ Ferro-silicone
- Pipe Repair System

### **MAINTENANCE MAGIC**

Aerosol Chemicals for:

- Cleaning
- Lubrication
- Penetration
- Sealing

### **PAINT**

Featuring IBS Pro-Coat High-Solids, aerosol paint for equipment and striping

### SAFETY SUPPLIES

- Crews Safety Glasses
- Ear Protection
- Masks

### SPILL RESPONSE

Featuring Sphag Sorb® organic industrial absorbents

- Sphag Sorb®
- HAZ-MATS
- DAM-IT-ALL
- Polypropylene Pads

### FLUORESCENT WORKLIGHTS

- LED, Fluorescent & HalogenWorklights
- Cord Reels
- Replacement Bulbs
   & Parts

### WELDING

Featuring Vinculum™ Welding Alloys for

- All Position Stainless
- Brazing
- Cast Iron (99% Nickel)
- Champferring
- Extraction
- Hardfacing

### **ASSORTMENTS**

Custom assortments
Over 200 pre-assembled assortments
to choose from

# **EQUIVALENT CHART ECIMAL**

Drill			Drill			Drill			Drill		
Size	mm	Dec. In.	Size	mm	Dec. In.	Size	mm	Dec. In.	Size	mm	Dec. In.
	0.10	.0039	45	2.08	.0820	5	5.22	.2055	7/16	11.11	.4375
	0.20	.0079	44	2.18	.0860	4	5.31	.2090	29/64	11.51	.4531
_	0.25	.0098	43	2.26	.0890	3	5.41	.2130	15/32	11.91	.4688
	0.30	.0118	42	2.37	.0935	7/32	5.58	2188	_	12.00	.4724
80	0.34	.0135	3/32	2.38	.0938	2	5.61	.2210	31/64	12.30	.4844
79	0.37	.0145	41	2.44	.0960	1	5.79	.2280	1/2	12.70	.5000
1/64	0.40	.0156	40	2.50	.0980	A	5.94	.2340		13.00	.5118
78	0.41	.0160	39	2.53	.0995	15/64	5.95	.2344	33/64	13.10	.5156
77	0.46	.0180	38	2.58	.1015	_	6.00	.2362	17/32	13.49	.5312
	0.50	.0197	37	2.64	.1040	В	6.05	.2380	35/64	13.89	.5469
76	0.51	.0200	36	2.71	.1065	С	6.15	.2420	_	14.00	.5512
75	0.53	.0210	7/64	2.78	.1094	D	6.25	.2460	9/16	14.29	.5625
74	0.57	.0225	35	2.70	.1100	1/4	6.35	.2500	37/64	14.68	.5781
	0.60	.0236	34	2.82	.1110	E	6.35	.2500		15.00	.5906
73	0.61	.0240	33	2.87	.1130	F	6.53	.2570	19/32	15.08	.5938
72	0.64	.0250	32	2.95	.1160	G	6.63	.2610	39/64	15.48	.6094
71	0.66	.0250	_	3.00	.1181	17/64	6.75	.2656	5/8	15.88	.6250
	0.70	.0276	31	3.05	.1200	Н	6.76	.2660	_	16.00	.6299
70	0.71	.0280	1/8	3.18	.1250	I	6.91	.2720	41/64	16.27	.6406
69	0.74	.0292	30	3.26	.1285	_	7.00	.2756	21/32	16.67	.6562
	0.75	.0295	29	3.45	.1360	J	7.04	.2770		17.00	.6693
68	0.79	.0310	28	3.57	.1405	K	7.14	.2810	43/64	17.07	.6719
1/32	0.79	.0313	9/64	3.57	.1406	9/32	7.14	.2812	11/16	17.46	.6875
_	0.80	.0315	27	3.65	.1440	L	7.37	.2900	45/84	17.86	.7031
67	0.81	.0320	26	3.73	.1470	M	7.40	.2950	_	18.00	.7087
66	0.84	.0330	25	3.80	.1495	19/64	7.54	.2969	23/32	18.26	.7188
65	0.89	.0350	24	3.86	.1520	N	7.67	.3020	47/64	18.65	.7344
_	0.90	.0354	23	3.91	.1540	5/16	7.94	.3125	_	19.00	.7480
64	0.91	.0360	5/32	3.97	.1562	_	8.00	.3150	3/4	19.05	.7500
63	0.94	.0370	22	3.99	.1570	О	8.03	.3160	49/64	19.45	.7656
62	0.97	.0380	_	4.00	.1575	P	8.20	.3230	25/32	19.84	.7812
61	0.99	.0390	21	4.04	.1500	21/64	8.33	.3281	_	20.00	.7874
_	1.00	.0394	20	4.09	.1610	Q	8.43	.3320	51/64	20.24	.7969
60	1.02	.0400	19	4.22	.1660	R	8.61	.3390	13/16	20.64	.8125
59	1.04	.0410	18	4.31	.1695	11/32	8.73	.3438	_	21.00	.8268
58	1.07	.0420	11/64	4.37	.1719	S	8.84	.3480	53/64	21.02	.8281
57	1.09	.0430	17	4.39	.1730		9.00	.3543	27/32	21.43	.8438
56	1.18	.0465	16	4.50	.1770	T	9.09	.3580	55/64	21.84	.8594
3/64	1.19	.0469	15	4.57	.1800	23/64	9.13	.3594		22.00	.8861
55	1.32	.0520	14	4.62	.1820	U	9.35	.3680	7/8	22.23	.8750
54	1.40	.0550	13	4.70	.1850	3/8	9.53	.3750	57/64	22.62	.8906
53	1.51	.0595	3/16	4.76	.1875	V	9.55	.3770	_	23.00	.9055
1/16	1.59	.0625	12	4.80	.1890	W	9.80	.3860	29/32	23.02	.9062
52	1.61	.0635	11	4.85	.1910	25/64	9.92	.3906	59/64	23.42	.9219
51	1.70	.0670	10	4.91	.1935		10.00	.3937	15/16	23.81	.9375
50	1.78	.0700	9	4.98	.1960	X	10.08	.3970	_	24.00	.9449
49	1.85	.0730		5.00	.1968	Y	10.26	.4040	61/64	24.21	.9531
48	1.93	.0760	8	5.05	.1990	13/32	10.32	.4062	31/32	24.61	.9688
5/64	1.98	.0781	7	5.11	.2010	Z	10.40	.4130		25.00	.9842
47	1.99	.0785	13/64	5.16	.2031	27/64	10.72	.4219	63/64	25.00	.9844
	2.00	.0787	6	5.18	.2040		11.00	.4331	1	25.40	1.000
46	2.06	.0810							_	25.50	1.039